



## **The Commit! Partnership Strategic Philanthropy Team Position Opening**

While 65 percent of regional jobs in 2020 will require education beyond high school, only 14 percent of public high school students in Dallas County graduate high school college ready. What if we, as a community, could jointly improve these odds for the 800,000+ students in Dallas County? The Commit! Partnership, the regional backbone for driving student educational achievement from cradle to career through the power of collective impact, has tasked itself and its partners with improving these odds throughout Dallas County.

The Commit! Partnership seeks a full-time, strategically-thinking, proven fundraiser to join The Partnership's Strategic Philanthropy Team to identify, grow, and manage a portfolio of active investors with a primary focus on \$100,000+ investment levels of support.

The Candidate would step immediately into a position of strategic importance, with the primary responsibility of establishing, growing and leading a relationship-based portfolio of new investors in The Commit! Partnership's work and impact – optimizing investment levels of support. The Candidate would have a unique level of exposure to the broad work of the organization and to the broader Dallas County educational community. A successful team member will completely and compellingly translate this work and impact into accurate and customized oral, written and visual investment narratives that compel new national and local funders to invest in the Commit! Partnership and its collaboratives in order to meet annual professional target goals of investment monies secured.

### **Responsibilities**

- Manage and grow a portfolio of investors by prospecting researching and securing new and renewed investments that align with The Commit! Partnership's mission, work, impact and goals – with primary focus on \$100,000+ investments
- Collaborate from an investment perspective with all Commit! team members in the strategic development of key program areas including, but not limited to, Early Matters Dallas, Teacher Pipelines, College Attainment and Data Dashboard/Analysis;
- Communicate accurate, compelling and customized investment narratives for year-around investments opportunities and updates for the Commit! Backbone as well as the regional investment collaboratives supported by Commit!
- Assist with broader Commit! Strategic Philanthropy Team efforts; *including but not limited to, donor-related events, donor relationship management, broader fundraising campaigns, grant narratives, etc.*

### **Qualifications**

- Minimum 5 years experience in fundraising (*or related field*) with a proven record of securing and retaining 6- and 7-figure charitable investments and investors; as well as established, accomplished relationships with national funders preferred
- Excellent communicator; successful in creating complex storyboards to convey an effective, compelling narrative (verbal, written, visual, etc);
- Strong skills in strategic thinking, team collaboration and inter-personal relationships
- Desire to take on and lead other donor investment-related projects—including those involving event planning, donor relations management, data, writing, and research
- Independent self-starter who embraces a fast-paced, collaborative work environment with open-mindedness and a sense of urgency
- Belief in the power of education and equity to improve the odds for all children in service of The Commit! Partnership's mission
- BA/BS degree required



### **Description of the Commit! Partnership**

The Commit! Partnership is a coalition of 200+ Dallas County organizations using robust data, community expertise, and the power of collective action to solve the biggest education challenges preventing the region's students from succeeding in school, college, and career.

Representing nearly 750,000 students from pre-K through college, Commit! is the largest member of the national StriveTogether Network, comprised of 64 chapters who commit to rigorous quality standards and who share research, practices and new approaches across their communities for collective impact. Founded in 2012, Commit! is strongly supported by civic leaders and some of the region's most prominent CEO's, foundation directors, college presidents, K-12 superintendents and non-profit executives. A backbone staff of 20 employees supports the work of the Partnership through measurement, communications, convening, and project management.

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This position offers a competitive compensation and benefits package. Interested candidates email cover letter and one-page resume to Sagar Desai at [sagar.desai@commit2dallas.org](mailto:sagar.desai@commit2dallas.org). Please reference "Strategic Philanthropy position" in the subject line. For more information, [read more about us](#) or contact Sagar with questions.